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RISE-N-SORT SYSTEM – INTRODUCTORY FAQS

The goal of this document is to brainstorm the most likely questions we anticipate from our clients and answer them here so we can create a branded FAQ document prior to the March 4th webinar / demo of the system.

Q. What is included in the Rise-N-Sort system?

- A. This system includes:
 - a. (1) Precision Sorter
 - b. (1) Rise Conveyor
 - c. (1) Sorting Table

Q. Is there a price discount if we buy the system versus each machine by itself?

- A. Yes, there is a price break of 6% compared to purchasing each unit by itself.

Q. What is the ROI on this system?

- A. 100% ROI on the Rise-N-Sort system is achieved at the 3,900 pounds mark. **The average facility processing 150lbs/week will achieve 100% ROI in 26 weeks (6.5 Months).**

Q. How does the system speed compare to the Precision Sorter alone?

- A. The Rise-N-Sort system is 400% faster (6+ lbs./min) over the Precision Sorter alone (1.5 lbs./min).
 - a. This means you sort your flower as fast as possible, limiting exposure and product loss due human interaction or environmental factors (humidity, etc.). This will directly lead to increased margins for your operation by reducing the price per gram to produce your product.

Q. But can't I just have my employees sort with chopsticks, the old-fashioned way?

- A. Sure, you could absolutely do that. However, the more hand-labor and employees you implement, the higher your cost per gram, in addition to other labor costs.
 - a. Implementing systems like the Rise-N-Sort allow you to automate repetitive tasks like sorting so you can focus on your labor elsewhere.
 - b. Other benefits:
 - Less human interaction with your flower. More sanitary.



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- Risk mitigation – employees that routinely perform repetitive motion are more likely to develop workplace injuries.
- Product control – minimize the time your product is exposed to factors that could damage value.

Q. How many people are needed to operate the Rise-N-Sort system?

A. One person can operate this system alone.

Q. What is the cleaning process with this system?

- A. Since there are three separate units in this system, please refer to the owner's manual for each machine for best cleaning practices.
- In general, daily cleaning includes a blown down with compressed air and wipe down. Isopropyl alcohol can be used on stainless steel surfaces. Warm soapy water can be used on other surfaces. You can lightly pressure wash with warm water for deeper cleanings.
 - Again, please consult the machine specific user manual for best practices ***prior to any cleaning.***

Q. Are there any consumable parts?

- A. Yes, but the consumable items are long life items (should last 1+ yrs.).
- Some of these items include the belt, bearings, belt guides and the toggle bearings.
 - Contact your GreenBroz Sales Manager for more information.

Q. Can you use the Rise Conveyor with other feed through trimmers?

- A. The Rise Conveyor is a modular unit that can be moved from place to place, feeding any machine that is needed. You can pair it with the GreenBroz Precision Sorter (like in this system), Model M Dry Trimmer (Rise-N-Trim system), or any other feed through system (including non-GreenBroz machines).

Q. What is the height that you would dump into the Rise Conveyor hopper?

- A. The top of the hopper is 33 inches from the floor to the ground.



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Q. What is the height that the Rise Conveyor dumps material?

A. The dump point on the Rise Conveyor is 54 inches from the ground.

Q. Is the Rise-N-Sort system CE?

A. Yes

Q. Is the Rise-N-Sort system UL?

A. The control boxes are UL listed. The machines (as a whole) are not.

Q. Is the Rise-N-Sort system GMP?

A. Yes. GreenBroz' manufacturing facility supersedes the standard set forth for GMP, or 'good manufacturing practices' and we have achieved multiple certifications that speak to this standard.

Q. Does this system come assembled or is some assembly required on site?

A. This individual units in this system come assembled. However, you will have to move each unit into position to line up the system.

Q. How does the Sorter Table help speed up the processes?

A. The Sorter Table accomplishes this by:

- a. Adjustable dividers give you the flexibility to accurately line up sizing to your Precision Sorter dividers, giving you more options versus stainless steel bins or pans.
- b. Removal of bins/pans eliminates product spillage or stacking on the rim of bins/pans, which leads to less clean up and product loss.
- c. Easily switch sizes along with your Precision Sorter to achieve more product skews.
- d. Sorter Table is on wheels so you can quickly move the cart to the next stage in your production process if needed. Adding a second cart would let you roll one in each time you roll one away, to further streamline your process.
- e. Easily lift the output doors to move product into storage bins or the next phase of processing.



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Q. What if we have service needs, parts questions, etc.?

A. For any service needs or questions, please contact our service department by phone or email.

a. GBZService@GreenBroz.com

b. Main Line - 619.455.8052 (ask for service department)

Q. What is the warranty?

A. Each machine is covered separately by a 1-year manufacturer's warranty.

Q. Do you have a virtual demo?

A. The virtual demo is scheduled for March 4th, 2021 at 10am PST.

a. After the recording, the demo will be available for reference through GreenBroz.

Q. Can this system be outfitted for international power requirements?

A. Yes, we offer both the 110v and 220v option.